

TAMILNADU INDUSTRIAL DEVELOPMENT CORPORATION LTD
19-A, Rukmini Lakshmipathy Road, Egmore, Chennai – 600 008.

Notification No.TIDCO/HR/Recruitment/2021-4

Dated: .10.2021

Recruitment Notification

Tamil Nadu Industrial Development Corporation (TIDCO) Limited is the industrial development agency of the Government of Tamil Nadu, established in 1965. TIDCO endeavours to achieve a balanced and continual industrial growth by promoting medium and large industries in the state through Joint Ventures. TIDCO is also the nodal agency for the development of various industrial corridor projects in Tamil Nadu – Chennai Bengaluru Industrial Corridor (CBIC), Chennai Kanyakumari Industrial Corridor (CKIC), Western Corridor (Kochi – Bangalore Industrial Corridor) and Defence Industrial Corridor projects.

TIDCO has several joint venture projects across sectors such as Chemicals, Fertilizers, Pharmaceuticals, Textiles, Iron and Steel, Auto Components, Food & Agro, Floriculture, Engineering, Petroleum and Petrochemicals. It has also undertaken successful Joint Venture Infrastructure projects like IT/ ITES Parks, Bio-Tech Parks, Special Economic Zones (SEZ), Road Development Projects and Agri Export Zones. Some of the notable investments have been in TITAN Industries Ltd, Mahindra World City, Tamilnadu Petro products Ltd., TIDEL Park Ltd., Ascendas IT Park (Chennai) Ltd, TICEL Bio Park Ltd, Tamil Nadu Road Development Company (TNRDC) Ltd, Chennai Trade Centre, and L&T shipbuilding.

TIDCO wishes to engage experts who can provide sectoral expertise/ knowledge to TIDCO in specific sectors such as 1) Pharma, Biotech and Medtech, 2) Electrical and Electronics Hardwares, Vehicles and Fuel Technologies, 3) IT & ITES including Fintech, IoT and blockchain, 4) Agro and Food Processing, 5) Logistics, 6) Transport including Civil Aviation.

TIDCO is inviting applications for the following posts from eligible candidates to join TIDCO on a fixed term contract basis (subject to performance evaluation) for three years on a fixed term contract basis, renewable every year based on satisfactory performance of the candidate for upto three years and extendable for further period as decided by Board of TIDCO.

1. Pharma, Biotech and Medtech

Vice President, Pharma, Biotech and Medtech	
Position	<ul style="list-style-type: none"> Vice President, Pharma, Biotech and Medtech
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 45 years
Qualification	<ul style="list-style-type: none"> Bachelor of Pharmacy or; Science/ Engineering/ Technology in Biotechnology/ Bioinformatics/ Nanotechnology/ Electrical/ Mechanical/ or similar core engineering. Masters/ Post graduate in management/ business administration from a reputed institute will be preferred.
Preferred experience (Note: <i>Relevant sector shall mean Pharma/ bio-tech or med-tech sectors</i>)	<p>Minimum 25 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held senior management positions in the relevant sector for at least 10 years. Experience in articulating and driving technology adoption in organisations in these sectors. Should have an in-depth conceptual understanding of advances in the relevant sector (e.g. wearables, nanomedicine, smarter pacemakers, use of virtual and augmented reality in medical education). Should have access to and networks with senior management personnel in companies in the relevant sectors. Preferred if the network is with people involved in patent filing, research and development, funding organisations, academia. Experience in identifying emerging technology, understanding the demand and supply ecosystem, ease of adoption of technology by target group and converting into a business/ commercial venture will be preferred. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, logistics, research in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector.
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Own and drive the industrial development strategy through GUIDANCE, SIPCOT and others. Since any strategic intervention in industry is normally driven sectorally (requirements within a sector are unique), function as a nodal lead for all the development in TN in the given sector (Private and Public). Provide a strategic view point to the GoTN on the sector – including in policy

Vice President, Pharma, Biotech and Medtech

development and priority identification.

Sector Engagement

- Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development.
- Provide thought leadership in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.
- Engage with national and international vendors, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis.

Business Investments

- Scan the market to identify niche opportunities in the sector, evaluate these opportunities and take investment decisions for TIDCO.
- Carry out a strategic analysis of the potential investments; their alignment to the overall growth path of the state; make a go/ no – go decision for TIDCO.
- Make strategic investments into specific businesses, within each sector. Invest in setting up R&D, Start-ups, CoEs and Shared Facilities.

Enabling Ecosystems

- Create Ecosystems: Work with MSME department so that tailored pitches can be made to investors in the state –and a relevant ecosystem of MSMEs can be presented to investors.
- Provide inputs on talent development (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO.
- Plan industrial and social infrastructure at sector level and coordinate with other departments or create a subsidiary for infrastructure creation.

Associate Vice President, Pharma, Biotech and Medtech	
Position	<ul style="list-style-type: none"> Associate Vice President, Pharma, Biotech and Medtech
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 35 years
Qualification	<ul style="list-style-type: none"> Bachelor of Pharmacy or; Science/ Engineering/ Technology in Biotechnology/ Bioinformatics/ Nanotechnology/ Electrical/ Mechanical/ or similar core engineering. Masters/ Post graduate in management/ business administration from a reputed institute will be preferred.
Preferred experience (Note: <i>Relevant sector</i> shall mean Pharma/ bio-tech or med-tech sectors)	<p>Minimum 10 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held middle management positions in the relevant sector for at least 5 years. Experience in identifying emerging technology, understanding the demand and supply ecosystem, articulating and driving technology recognition, product/ service development, marketing and technology sale in organisations in these sectors. Should be abreast of advances in the relevant sector (e.g. wearables, nanomedicine, smarter pacemakers, use of virtual and augmented reality in medical education). Should have access to a peer level network in the relevant sectors. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, logistics, research in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector.
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Project manage the roll out of the sector development plan through GUIDANCE, SIPCOT and others. Function as a nodal support for all the development in TN in the given sector (Private and Public). Provide a practical / hands-on view point to the GoTN on the sector – could span across policy, regulation, emerging trends, ecosystems, best practices, and state priority development. <p>Sector Engagement</p> <ul style="list-style-type: none"> Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development. Network effectively in the relevant sector, participate in national and international

Associate Vice President, Pharma, Biotech and Medtech	
	<p>forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.</p> <ul style="list-style-type: none"> Engage with national and international vendors, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis. <p>Business Investments</p> <ul style="list-style-type: none"> Scan the market to identify niche opportunities in the sector, and bring several such opportunities on an on-going basis to TIDCO for evaluation and investment. Carry out techno-economic feasibility studies of potential businesses; analyse the financial, and business risks; examine working capital cycles, revenue and cost structures; provide inputs to make an informed go/ no – go decision for TIDCO. Identify through engagement with sector partners the opportunities for setting up R&D infrastructure, encouraging the right kind of Start-ups, CoEs and shared facilities. <p>Enabling Ecosystems</p> <ul style="list-style-type: none"> Create Ecosystems: Identify MSMEs and start-ups that can feed into / benefit from the ecosystems that are being created. For this, work with the MSME department to network through associations. Develop talent development plans (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO. Project manage the roll out of industrial and social infrastructure and liaison with other departments or create a subsidiary for infrastructure creation. Should be able to articulate a point of view in one or more core aspects of the sector - identifying emerging technology, demand and supply ecosystem, adoption of technology by target group and converting into a business/ commercial venture.

Sr. Associate, Pharma, Biotech and Medtech	
Position	<ul style="list-style-type: none"> • Sr. Associate, Pharma, Biotech and Medtech
Location	<ul style="list-style-type: none"> • Chennai
Minimum age	<ul style="list-style-type: none"> • 28 years
Qualification	<ul style="list-style-type: none"> • Bachelor of Pharmacy or; Science/ Engineering/ Technology in Biotechnology/ Bioinformatics/ Nanotechnology/ Electrical/ Mechanical/ or similar core engineering. • Masters/ Post graduate diploma in management/ business administration preferred. • Proficiency in spreadsheets, business modelling, and financial analysis preferred.
Preferred experience Preferred experience (Note: <i>Relevant sector shall mean Pharma/ bio-tech or med-tech sectors)</i>	<p>Minimum 5 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> • Hands on experience in developing consulting reports, carrying out market studies, analysing historical financial data, developing projections for businesses/ companies, evaluating investment options. • Should have exposure to common frameworks and templates for business analysis. • Awareness of advances in the relevant sector (e.g. wearables, nanomedicine, smarter pacemakers, use of virtual and augmented reality in medical education) preferred. • Exposure to industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, logistics, research in the sector preferred.
Broad Job Description	<ul style="list-style-type: none"> • Collate necessary data, analyse and develop detailed project reports for perusal by TIDCO's Strategy & Business Evaluation team and Board. • Understand the different types of risks such as sectoral risks, market risks and incorporate them into the models. • Assist the VP and Associate VP in coordinating business/ networking opportunities/ events; in development of sector strategies and plans; sector projects; in liaison with consultants/ contractors/ departments; follow ups. • Assist the VP and Associate VP in managing relations within the ecosystem (national and international vendors, buyers, technology, finance, regulatory experts, startups) through continued communication.

2. IT & ITES (including Fintech, IoT, Blockchain etc.)

Vice President, IT & ITES	
Position	<ul style="list-style-type: none"> Vice President, IT & ITES
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 45 years
Qualification	<ul style="list-style-type: none"> Bachelors/ Masters in Engineering or Technology in Computer Science/ IT/ Electrical/ Mechanical/ or similar core engineering. Masters/ Post graduate in management/ business administration from a reputed institute will be an added advantage.
Preferred experience (Note: <i>Relevant sector</i> shall mean IT/ ITeS/ Fintech)	<p>Minimum 25 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held senior management positions in the relevant sector for at least 10 years. Experience in articulating and driving technology adoption in organisations in these sectors. Should have an in-depth conceptual understanding of advances in the relevant sector (e.g. applications of internet of things (IoT), 5G, blockchain in areas such as smart cities, intelligent transportation systems, traffic management systems, industrial automation, cryptocurrency etc.). Should have access to and networks with senior management personnel in companies in the relevant sectors. Preferred if the network includes technology experts, large industries with appetite for technology adoption, researchers, academia, venture capitalists, funding organisations, regulatory experts. Experience in identifying emerging technology, understanding the demand and supply ecosystem, ease of adoption of technology by target group and converting into a business/ commercial venture will be preferred. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development, cybersecurity, infrastructure), technological advances, product and service offerings in the market, competition, current and future applications of these technologies. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the relevant sector in India and countries actively engaged in this sector (e.g. communication infrastructure, tariff regulation, licensing, spectrum allocation, cybersecurity, privacy, data security etc.).
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors.

Vice President, IT & ITES

- Translate the vision to action: Own and drive the industrial development strategy through GUIDANCE, SIPCOT and others.
- Since any strategic intervention in industry is normally driven sectorally (requirements within a sector are unique), function as a nodal lead for all the development in TN in the given sector (private and public).
- Provide a strategic view point to the GoTN on the sector – including in policy development and priority identification.

Sector Engagement

- Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development.
- Provide thought leadership in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.
- Engage with national and international vendors, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis.

Business Investments

- Scan the market to identify niche opportunities in the sector, evaluate these opportunities and take investment decisions for TIDCO.
- Carry out a strategic analysis of the potential investments; their alignment to the overall growth path of the state; make a go/ no – go decision for TIDCO.
- Make strategic investments into specific businesses, within each sector. Invest in setting up R&D, Start-ups, CoEs and Shared Facilities.

Enabling Ecosystems

- Create Ecosystems: Work with MSME department so that tailored pitches can be made to investors in the state –and a relevant ecosystem of MSMEs can be presented to investors.
- Provide inputs on talent development (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO.
- Plan industrial and social infrastructure at sector level and coordinate with other departments or create a subsidiary for infrastructure creation.

Associate Vice President, IT & ITES	
Position	<ul style="list-style-type: none"> • Associate Vice President, IT & ITES
Location	<ul style="list-style-type: none"> • Chennai
Minimum age	<ul style="list-style-type: none"> • 35 years
Qualification	<ul style="list-style-type: none"> • Bachelors/ Masters in Engineering or Technology in Computer Science/ IT/ Electrical/ Mechanical/ or similar core engineering. • Masters/ Post graduate in management/ business administration from a reputed institute will be an added advantage.
Preferred experience (Note: <i>Relevant sector</i> shall mean IT/ ITeS/ Fintech).	<p>Minimum 10 years of overall experience in several of the following areas of project management:</p> <ul style="list-style-type: none"> • Should have held middle management positions in the relevant sector for at least 5 years. • Experience in identifying emerging technology, understanding the demand and supply ecosystem, articulating and driving technology recognition, product/ service development, marketing and technology sale in organisations in these sectors. • Should be abreast of advances in the relevant sector (e.g. applications of internet of things (IoT), 5G, blockchain in areas such as smart cities, intelligent transportation systems, traffic management systems, industrial automation, cryptocurrency, logistics etc.) • Should have access to a peer level network in the relevant sectors. • Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development, cybersecurity, accessibility, infrastructure), technological advances, product and service offerings in the market, competition, current and future applications of these technologies. • Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector (e.g. communication infrastructure, tariff regulation, licensing, spectrum allocation, cybersecurity, privacy, data security etc.)
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> • Prepare the vision for industrial; and infrastructure development in TN in the given sectors. • Translate the vision to action: Project manage the roll out of the sector development plan through GUIDANCE, SIPCOT and others. • Function as a nodal support for all the development in TN in the given sector (private and public). • Provide a practical / hands-on view point to the GoTN on the sector – could span across policy, regulation, emerging trends, ecosystems, best

Associate Vice President, IT & ITES

practices, and state priority development.

Sector Engagement

- Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development.
- Network effectively in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.
- Engage with national and international academicians, technology experts, regulatory experts, vendors, buyers, fintech experts, bureaucracy, startups in the relevant sector whose knowledge, experience and services can be leveraged upon on a need basis.

Business Investments

- Scan the market to identify niche opportunities in the sector, and bring several such opportunities on an on-going basis to TIDCO for evaluation and investment.
- Carry out techno-economic feasibility studies of potential businesses; analyse the financial, and business risks; examine working capital cycles, revenue and cost structures; provide inputs to make an informed go/ no – go decision for TIDCO.
- Identify through engagement with sector partners the opportunities for setting up R&D infrastructure, encouraging the right kind of Start-ups, CoEs and shared facilities.

Enabling Ecosystems

- Create Ecosystems: Identify MSMEs and start-ups that can feed into / benefit from the ecosystems that are being created. For this, work with the MSME department to network through associations.
- Develop talent development plans (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO.
- Project manage the roll out of industrial and social infrastructure and liaison with other departments or create a subsidiary for infrastructure creation.
- Should be able to articulate a point of view in one or more core aspects of the sector - identifying emerging technology, demand and supply ecosystem, adoption of technology by target group and converting into a business/ commercial venture.

Sr. Associate, IT & ITES	
Position	<ul style="list-style-type: none"> • Sr. Associate, IT & ITES
Location	<ul style="list-style-type: none"> • Chennai
Minimum age	<ul style="list-style-type: none"> • 28 years
Qualification	<ul style="list-style-type: none"> • Bachelors/ Masters in Engineering or Technology in Computer Science/ IT/ Electrical/ Mechanical/ or similar core engineering. • Masters/ Post graduate diploma in management/ business administration preferred. • Proficiency in spreadsheets, business modelling, and financial analysis preferred.
Preferred experience (Note: <i>Relevant sector</i> shall mean IT/ ITeS/ Fintech).	<p>Minimum 5 years of overall experience in the following areas:</p> <ul style="list-style-type: none"> • Hands on experience in developing consulting reports, carrying out market studies, analysing historical financial data, developing projections for businesses/ companies, evaluating investment options. • Should have exposure to common frameworks and templates for business analysis. • Awareness of advances in the relevant sector (e.g. applications of internet of things (IoT), 5G, blockchain in areas such as smart cities, intelligent transportation systems, traffic management systems, industrial automation, cryptocurrency, logistics etc.) preferred. • Exposure to industry/ market trends (domestic and international), policies (including import and export related, research & development, cybersecurity, accessibility, infrastructure), technological advances, product and service offerings in the market, competition, current and future applications of these technologies.
Broad Job Description	<ul style="list-style-type: none"> • Collate necessary data, analyse and develop detailed project reports for perusal by TIDCO's Strategy & Business Evaluation team and Board. • Understand the different types of risks such as sectoral risks, market risks and incorporate them into the models. • Assist the VP and Associate VP in coordinating business/ networking opportunities/ events; in development of sector strategies and plans; sector projects; in liaison with consultants/ contractors/ departments; follow ups. • Assist the VP and Associate VP in managing relations within the ecosystem (national and international academicians, technology experts, regulatory experts, vendors, buyers, fintech experts, bureaucracy, start-ups) through continued communication.

3. Electrical and electronic hardware, vehicles and fuel technologies

Vice President, Electrical and electronic hardware, vehicles and fuel technologies	
Position	<ul style="list-style-type: none"> Vice President, Electrical and electronic hardware, vehicles and fuel technologies
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 45 years
Qualification	<ul style="list-style-type: none"> Bachelor of Engineering or Technology in Electrical/ Electrical & Electronics/ Electronics & Communication/ Mechanical/ or similar core engineering. Masters/ Post graduate in management/ business administration from a reputed institute will be an added advantage.
Preferred experience (Note: <i>Relevant sector</i> shall mean Electrical and electronic hardware, vehicles and fuel technologies sectors)	<p>Minimum 25 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held senior management positions in the relevant sector for at least 10 years. Experience in articulating and driving technology adoption in organisations in these sectors. Should have an in-depth conceptual understanding of advances in the relevant sector (e.g. semiconductors, 5G, IoT/ sensors; Fabless chip design; Medical Electronics; Power Electronics for mobility; automotive, aerospace and aviation Electronics; telecom/ communication equipment; e-waste management; E-vehicles, Fuel Cell Electric Vehicles (FCEVs) powered by hydrogen, LNG, Biodiesel). Should have access to and networks with senior management personnel in companies in the relevant sectors. Preferred if the network is with people involved in patent filing, research and development, funding organisations, academia. Preferred if the network includes technology experts, large industries with appetite for technology adoption, researchers, academia, venture capitalists, funding organisations, regulatory experts Experience in identifying emerging technology, understanding the demand and supply ecosystem, ease of adoption of technology by target group and converting into a business/ commercial venture will be preferred. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, network and infrastructure, logistics, research in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the relevant sector in India and countries actively engaged in this sector (e.g. emission regulations, charging infrastructure network, vehicle permits, incentives for adoption of cleaner & greener technologies etc.)

Vice President, Electrical and electronic hardware, vehicles and fuel technologies	
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> • Prepare the vision for industrial; and infrastructure development in TN in the given sectors. • Translate the vision to action: Own and drive the industrial development strategy through GUIDANCE, SIPCOT and others. • Since any strategic intervention in industry is normally driven sectorally (requirements within a sector are unique), function as a nodal lead for all the development in TN in the given sector (Private and Public). • Provide a strategic view point to the GoTN on the sector – including in policy development and priority identification. <p>Sector Engagement</p> <ul style="list-style-type: none"> • Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development. • Provide thought leadership in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector. • Engage with national and international vendors, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis. <p>Business Investments</p> <ul style="list-style-type: none"> • Scan the market to identify niche opportunities in the sector, evaluate these opportunities and take investment decisions for TIDCO. • Carry out a strategic analysis of the potential investments; their alignment to the overall growth path of the state; make a go/ no – go decision for TIDCO. • Make strategic investments into specific businesses, within each sector. Invest in setting up R&D, Start-ups, CoEs and Shared Facilities. <p>Enabling Ecosystems</p> <ul style="list-style-type: none"> • Create Ecosystems: Work with MSME department so that tailored pitches can be made to investors in the state –and a relevant ecosystem of MSMEs can be presented to investors. • Provide inputs on talent development (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO. • Plan industrial and social infrastructure at sector level and coordinate with other departments or create a subsidiary for infrastructure creation.

Associate Vice President, Electrical and electronic hardware, vehicles and fuel technologies	
Position	<ul style="list-style-type: none"> Associate Vice President, Electrical and electronic hardware, vehicles and fuel technologies
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 35 years
Qualification	<ul style="list-style-type: none"> Bachelor of Engineering or Technology in Electrical/ Electrical & Electronics/ Electronics & Communication/ Mechanical/ or similar core engineering. Masters/ Post graduate in management/ business administration from a reputed institute will be an added advantage.
Preferred experience (Note: <i>Relevant sector</i> shall mean Electrical and electronic hardware, vehicles and fuel technologies sectors)	<p>Minimum 10 years of overall experience in the following areas:</p> <ul style="list-style-type: none"> Should have held middle management positions in the relevant sector for at least 5 years. Experience in identifying emerging technology, understanding the demand and supply ecosystem, articulating and driving technology recognition, product/ service development, marketing and technology sale in organisations in these sectors. Should be abreast of advances in the relevant sector (e.g. semiconductors, 5G, IoT/ sensors; Fabless chip design; Medical Electronics; Power Electronics for Mobility; Automotive, Aerospace and Aviation Electronics; Telecom/ Communication equipment; e-waste management; E-vehicles, Fuel Cell Electric Vehicles (FCEVs) powered by hydrogen, LNG, Biodiesel). Should have access to a peer level network in the relevant sectors. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, network and infrastructure, logistics, research in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector (e.g. emission regulations, charging infrastructure network, vehicle permits, incentives for adoption of cleaner & greener technologies etc.)
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Project manage the roll out of the sector development plan through GUIDANCE, SIPCOT and others. Function as a nodal support for all the development in TN in the given sector (Private and Public). Provide a practical / hands-on view point to the GoTN on the sector – could span across policy, regulation, emerging trends, ecosystems, best practices, and state priority development.

Associate Vice President, Electrical and electronic hardware, vehicles and fuel technologies**Sector Engagement**

- Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development.
- Network effectively in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.
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Business Investments

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- Identify through engagement with sector partners the opportunities for setting up R&D infrastructure, encouraging the right kind of Start-ups, CoEs and shared facilities.

Enabling Ecosystems

- Create Ecosystems: Identify MSMEs and start-ups that can feed into / benefit from the ecosystems that are being created. For this, work with the MSME department to network through associations.
- Develop talent development plans (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO.
- Project manage the roll out of industrial and social infrastructure and liaison with other departments or create a subsidiary for infrastructure creation.
- Should be able to articulate a point of view in one or more core aspects of the sector - identifying emerging technology, demand and supply ecosystem, adoption of technology by target group and converting into a business/ commercial venture.

Sr. Associate, Electrical and electronic hardware, vehicles and fuel technologies	
Position	<ul style="list-style-type: none"> Sr. Associate, Electrical and electronic hardware, vehicles and fuel technologies
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 28 years
Qualification	<ul style="list-style-type: none"> Bachelor of Engineering or Technology in Electrical/ Electrical & Electronics/ Electronics & Communication/ Mechanical/ or similar core engineering. Masters/ Post graduate diploma in management/ business administration preferred. Proficiency in spreadsheets, business modelling, and financial analysis preferred.
Preferred experience (Note: <i>Relevant sector</i> shall mean Electrical and electronic hardware, vehicles and fuel technologies sectors)	<p>Minimum 5 years of overall experience in the following areas:</p> <ul style="list-style-type: none"> Hands on experience in developing consulting reports, carrying out market studies, analysing historical financial data, developing projections for businesses/ companies, evaluating investment options. Should have exposure to common frameworks and templates for business analysis. Awareness of advances in the relevant sector (e.g. semiconductors, 5G, IoT/ sensors; Fabless chip design; Medical Electronics; Power Electronics for Mobility; Automotive, Aerospace and Aviation Electronics; Telecom/ Communication equipment; e-waste management; E-vehicles, Fuel Cell Electric Vehicles (FCEVs) powered by hydrogen, LNG, Biodiesel) preferred. Exposure to industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, network and infrastructure, logistics, research in the sector preferred.
Broad Job Description	<ul style="list-style-type: none"> Collate necessary data, analyse and develop detailed project reports for perusal by TIDCO's Strategy & Business Evaluation team and Board. Understand the different types of risks such as sectoral risks, market risks and incorporate them into the models. Assist the VP and Associate VP in coordinating business/ networking opportunities/ events; in development of sector strategies and plans; sector projects; in liaison with consultants/ contractors/ departments; follow ups. Assist the VP and Associate VP in managing relations within the ecosystem (national and international vendors, buyers, technology, finance, regulatory experts, startups) through continued communication.

4. Transport and Civil Aviation

Associate Vice President, Transport and Civil Aviation	
Position	<ul style="list-style-type: none"> Associate Vice President, Transport and Civil Aviation
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 35 years
Qualification	<ul style="list-style-type: none"> Bachelor of Engineering or Technology in Civil/ Electrical/ Mechanical/ or similar core engineering. Post graduate/ undergraduate courses in aviation/ transportation engineering/ transportation management/ transportation engineering/ transportation design will be an added advantage. Masters/ Post graduate in management/ business administration from a reputed institute will be preferred.
(Note: <i>Relevant sector</i> shall mean Transport and Civil Aviation sectors)	<p>Minimum 10 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held middle management positions in the relevant sector for at least 5 years. Experience in understanding the demand and supply ecosystem, transportation design, planning, development and management, articulating and driving technology recognition in the sector, product/ service development, marketing in organisations in these sectors. Experience in restructuring, modernisation, upgradation or setting up of airports, ports, transportation and warehousing hubs, smart transportation systems, multimodal transport systems will be preferred. Should be abreast of advances in the relevant sector (e.g. smart transportation, multimodal transport, applications of internet of things (IoT) in areas such as intelligent transportation systems, traffic management systems, hypersonic air travel). Should have access to a peer level network in the relevant sectors. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, shipping, warehousing, multimodal transport, transport and network infrastructure), best practices, product and service offerings and competition, supply chain, logistics, research in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector.
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Project manage the roll out of the sector development plan through GUIDANCE, SIPCOT and others. Function as a nodal support for all the development in TN in the given sector (Private and Public).

Associate Vice President, Transport and Civil Aviation	
	<ul style="list-style-type: none"> • Provide a practical / hands-on view point to the GoTN on the sector – could span across policy, regulation, emerging trends, ecosystems, best practices, and state priority development. <p>Sector Engagement</p> <ul style="list-style-type: none"> • Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development. • Network effectively in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector. • Engage with national and international buyers, vendors, transportation and logistics experts, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis. <p>Business Investments</p> <ul style="list-style-type: none"> • Scan the market to identify niche opportunities in the sector, and bring several such opportunities on an on-going basis to TIDCO for evaluation and investment. • Carry out techno-economic feasibility studies of potential businesses; analyse the financial, and business risks; examine working capital cycles, revenue and cost structures; provide inputs to make an informed go/ no – go decision for TIDCO. • Identify through engagement with sector partners the opportunities for setting up R&D infrastructure, encouraging the right kind of Start-ups, CoEs and shared facilities. <p>Enabling Ecosystems</p> <ul style="list-style-type: none"> • Create Ecosystems: Identify MSMEs and start-ups that can feed into / benefit from the ecosystems that are being created. For this, work with the MSME department to network through associations. • Develop talent development plans (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO. • Project manage the roll out of industrial and social infrastructure and liaison with other departments or create a subsidiary for infrastructure creation. • Should be able to articulate a point of view in one or more core aspects of the sector - identifying emerging technology, demand and supply ecosystem, adoption of technology by target group and converting into a business/ commercial venture.

Sr. Associate, Transport and Civil Aviation	
Position	<ul style="list-style-type: none"> • Sr. Associate, Transport and Civil Aviation
Location	<ul style="list-style-type: none"> • Chennai
Minimum age	<ul style="list-style-type: none"> • 28 years
Qualification	<ul style="list-style-type: none"> • Bachelor of Engineering or Technology in Civil/ Electrical/ Mechanical/ or similar core engineering. • Post graduate/ undergraduate courses in aviation/ transportation engineering/ transportation management/ transportation engineering/ transportation design will be an added advantage. • Masters/ Post graduate in management/ business administration from a reputed institute will be preferred. • Proficiency in spreadsheets, business modelling, and financial analysis preferred.
(Note: <i>Relevant sector</i> shall mean Transport and Civil Aviation sectors)	<ul style="list-style-type: none"> • Minimum 5 years of overall experience in the following areas: • Hands on experience in developing consulting reports, carrying out market studies, analysing historical financial data, developing projections for businesses/ companies, evaluating investment options. • Should have exposure to common frameworks and templates for business analysis. • Awareness of advances in the relevant sector (e.g. smart transportation, multimodal transport, applications of internet of things (IoT) in areas such as intelligent transportation systems, traffic management systems, hypersonic air travel) preferred. • Exposure to industry/ market trends (domestic and international), policies (including import and export related, shipping, warehousing, multimodal transport, transport and network infrastructure), best practices, product and service offerings and competition, technology adoption levels in the sector preferred.
Broad Job Description	<ul style="list-style-type: none"> • Collate necessary data, analyse and develop detailed project reports for perusal by TIDCO's Strategy & Business Evaluation team and Board. • Understand the different types of risks such as sectoral risks, market risks and incorporate them into the models. • Assist the VP and Associate VP in coordinating business/ networking opportunities/ events; in development of sector strategies and plans; sector projects; in liaison with consultants/ contractors/ departments; follow ups. • Assist the VP and Associate VP in managing relations within the ecosystem (national and international vendors, buyers, service providers, technology, finance, regulatory experts, startups) through continued communication.

5. Agro and food processing

Vice President, Agro and food processing	
Position	<ul style="list-style-type: none"> Vice President, Agro and food processing
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 45 years
Qualification	<ul style="list-style-type: none"> Bachelor of Science/ Engineering/ Technology in Food Technology/ Food Science/ Food Processing & Technology/ Biotechnology/ Agriculture & Food Engineering/ any other core engineering. Masters/ Postgraduate in Management/ Business Administration from a reputed institute will be preferred.
Preferred experience (Note: <i>Relevant sector</i> shall mean agro and food processing sectors)	<p>Minimum 25 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held senior management positions in the relevant sector for at least 10 years. Experience in articulating and driving technology adoption in organisations in these sectors. Should have an in-depth conceptual understanding of advances in the relevant sector (e.g. Integrated cold chain and storage infrastructure, food safety and quality assurance, hi-tech agriculture, applications of agri-biotech in reducing fuel use and CO2 emissions, food production with lesser toxins, new crops to increase food security etc.) Should have access to and networks with senior management personnel in companies in the relevant sectors. Preferred if the network is with people involved in research and development, patent filing, funding organisations, academia. Experience in identifying emerging technology, understanding the demand and supply ecosystem, ease of adoption of technology by target group and converting into a business/ commercial venture will be preferred. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, logistics, research in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector.
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Own and drive the industrial development strategy through GUIDANCE, SIPCOT and others. Since any strategic intervention in industry is normally driven sectorally (requirements within a sector are unique), function as a nodal lead for all the development in TN in the given sector (Private and Public).

Vice President, Agro and food processing	
	<ul style="list-style-type: none"> • Provide a strategic view point to the GoTN on the sector – including in policy development and priority identification. <p>Sector Engagement</p> <ul style="list-style-type: none"> • Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development. • Provide thought leadership in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a ‘recall’ about TIDCO for matters concerning the sector. • Engage with national and international vendors, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis. <p>Business Investments</p> <ul style="list-style-type: none"> • Scan the market to identify niche opportunities in the sector, evaluate these opportunities and take investment decisions for TIDCO. • Carry out a strategic analysis of the potential investments; their alignment to the overall growth path of the state; make a go/ no – go decision for TIDCO. • Make strategic investments into specific businesses, within each sector. Invest in setting up R&D, Start-ups, CoEs and Shared Facilities. <p>Enabling Ecosystems</p> <ul style="list-style-type: none"> • Create Ecosystems: Work with MSME department so that tailored pitches can be made to investors in the state –and a relevant ecosystem of MSMEs can be presented to investors. • Provide inputs on talent development (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO. • Plan industrial and social infrastructure at sector level and coordinate with other departments or create a subsidiary for infrastructure creation.

Associate Vice President, Agro and food processing	
Position	<ul style="list-style-type: none"> Associate Vice President, Agro and food processing
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 35 years
Qualification	<ul style="list-style-type: none"> Bachelor of Science/ Engineering/ Technology in Food Technology/ Food Science/ Food Processing & Technology/ Biotechnology/ Agriculture & Food Engineering/ any other core engineering. Masters/ Postgraduate in Management/ Business Administration from a reputed institute will be preferred.
Preferred experience (Note: <i>Relevant sector</i> shall mean agro and food processing sectors)	<p>Minimum 10 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held middle management positions in the relevant sector for at least 5 years. Experience in identifying emerging technology, understanding the demand and supply ecosystem, articulating and driving technology recognition, product/ service development, marketing and technology sale in organisations in these sectors. Should be abreast of advances in the relevant sector (e.g. Integrated cold chain and storage infrastructure, food safety and quality assurance infrastructure, hi-tech agriculture, applications of agri-biotech in reducing fuel use and CO2 emissions, food production with lesser toxins, new crops to increase food security etc.) Should have access to a peer level network in the relevant sectors. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, logistics, research in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector.
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Project manage the roll out of the sector development plan through GUIDANCE, SIPCOT and others. Function as a nodal support for all the development in TN in the given sector (Private and Public). Provide a practical / hands-on view point to the GoTN on the sector – could span across policy, regulation, emerging trends, ecosystems, best practices, and state priority development. <p>Sector Engagement</p> <ul style="list-style-type: none"> Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate

Associate Vice President, Agro and food processing

industrial development.

- Network effectively in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.
- Engage with national and international vendors, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis.

Business Investments

- Scan the market to identify niche opportunities in the sector, and bring several such opportunities on an on-going basis to TIDCO for evaluation and investment.
- Carry out techno-economic feasibility studies of potential businesses; analyse the financial, and business risks; examine working capital cycles, revenue and cost structures; provide inputs to make an informed go/ no – go decision for TIDCO.
- Identify through engagement with sector partners the opportunities for setting up R&D infrastructure, encouraging the right kind of Start-ups, CoEs and shared facilities.

Enabling Ecosystems

- Create Ecosystems: Identify MSMEs and start-ups that can feed into / benefit from the ecosystems that are being created. For this, work with the MSME department to network through associations.
- Develop talent development plans (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO.
- Project manage the roll out of industrial and social infrastructure and liaison with other departments or create a subsidiary for infrastructure creation.
- Should be able to articulate a point of view in one or more core aspects of the sector - identifying emerging technology, demand and supply ecosystem, adoption of technology by target group and converting into a business/ commercial venture.

Sr. Associate, Agro and food processing	
Position	<ul style="list-style-type: none"> • Sr. Associate, Agro and food processing
Location	<ul style="list-style-type: none"> • Chennai
Minimum age	<ul style="list-style-type: none"> • 28 years
Qualification	<ul style="list-style-type: none"> • Bachelor of Science/ Engineering/ Technology in Food Technology/ Food Science/ Food Processing & Technology/ Biotechnology/ Agriculture & Food Engineering/ any other core engineering. • Masters/ Post graduate diploma in management/ business administration preferred. • Proficiency in spreadsheets, business modelling, and financial analysis preferred.
Preferred experience (Note: <i>Relevant sector</i> shall mean agro and food processing sectors)	<p>Minimum 5 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> • Hands on experience in developing consulting reports, carrying out market studies, analysing historical financial data, developing projections for businesses/ companies, evaluating investment options. • Should have exposure to common frameworks and templates for business analysis. • Awareness of advances in the relevant sector (e.g. Integrated cold chain and storage infrastructure, food safety and quality assurance infrastructure, hi-tech agriculture, applications of agri-biotech in reducing fuel use and CO2 emissions, food production with lesser toxins, new crops to increase food security etc.) preferred. • Exposure to industry/ market trends (domestic and international), policies (including import and export related, research & development), best practices, product and service offerings and competition, supply chain, logistics, research in the sector preferred.
Broad Job Description	<ul style="list-style-type: none"> • Collate necessary data, analyse and develop detailed project reports for perusal by TIDCO's Strategy & Business Evaluation team and Board. • Understand the different types of risks such as sectoral risks, market risks and incorporate them into the models. • Assist the VP and Associate VP in coordinating business/ networking opportunities/ events; in development of sector strategies and plans; sector projects; in liaison with consultants/ contractors/ departments; follow ups. • Assist the VP and Associate VP in managing relations within the ecosystem (national and international vendors, buyers, technology, finance, regulatory experts, startups, academicians) through continued communication.

6. Logistics

Vice President, Logistics	
Position	<ul style="list-style-type: none"> Vice President, Logistics
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 45 years
Qualification	<ul style="list-style-type: none"> Graduate in any discipline. Bachelor of Business Administration/ Management in Logistics/ Logistics and Supply Chain Management/ Supply Chain Management/ Logistics and Shipping/ Economics; certification/ professional course in logistics and supply chain management will be preferred. Masters/ Post graduate in Management/ Business Administration from a reputed institute will be an added advantage.
Preferred experience (Note: <i>Relevant sector</i> shall mean Logistics)	<p>Minimum 25 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held senior management positions in the relevant sector for at least 10 years. Experience in articulating and driving technology adoption in organisations in these sectors. Should have an in-depth conceptual understanding of advances in the relevant sector (e.g. multimodal transport, application of internet of things (IoT), blockchain in logistics, omnichannel shipping, RFID in logistics etc.) Should have access to and networks with senior management personnel in companies in the relevant sectors. Preferred if the network includes technology experts, academia, venture capitalists, funding organisations, regulatory experts. Experience in identifying emerging technology, understanding the demand and supply ecosystem, ease of adoption of technology by target group and converting into a business/ commercial venture will be preferred. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, research & development, infrastructure), technological advances, product and service offerings in the market, competition, transport and warehousing infrastructure. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector.
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Own and drive the industrial development strategy through GUIDANCE, SIPCOT and others. Since any strategic intervention in industry is normally driven sectorally

Vice President, Logistics

(requirements within a sector are unique), function as a nodal lead for all the development in TN in the given sector (Private and Public).

- Provide a strategic view point to the GoTN on the sector – including in policy development and priority identification.

Sector Engagement

- Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate industrial development.
- Provide thought leadership in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.
- Engage with national and international vendors, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis.

Business Investments

- Scan the market to identify niche opportunities in the sector, evaluate these opportunities and take investment decisions for TIDCO.
- Carry out a strategic analysis of the potential investments; their alignment to the overall growth path of the state; make a go/ no – go decision for TIDCO.
- Make strategic investments into specific businesses, within each sector. Invest in setting up R&D, Start-ups, CoEs and Shared Facilities.

Enabling Ecosystems

- Create Ecosystems: Work with MSME department so that tailored pitches can be made to investors in the state –and a relevant ecosystem of MSMEs can be presented to investors.
- Provide inputs on talent development (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO.
- Plan industrial and social infrastructure at sector level and coordinate with other departments or create a subsidiary for infrastructure creation.

Associate Vice President, Logistics	
Position	<ul style="list-style-type: none"> Associate Vice President, Logistics
Location	<ul style="list-style-type: none"> Chennai
Minimum age	<ul style="list-style-type: none"> 35 years
Qualification	<ul style="list-style-type: none"> Graduate in any field; Logistics/ Logistics and Supply Chain Management/ Supply Chain Management/ Logistics and Shipping/ Economics/ Transport/ Engineering or Technology preferred. Certification/ professional course in logistics and supply chain management will be preferred. Masters/ Post graduate in management/ business administration from a reputed institute will be an added advantage.
Preferred experience (Note: <i>Relevant sector</i> shall mean Logistics)	<p>Minimum 10 years of overall experience in several of the following areas:</p> <ul style="list-style-type: none"> Should have held middle management positions in the relevant sector for at least 5 years. Experience in identifying emerging technology and trends, understanding the demand and supply needs of the ecosystem in these sectors. Should be abreast of advances in the relevant sector (e.g. multimodal transport, application of internet of things (IoT), blockchain in logistics, omnichannel shipping, RFID in logistics etc.) Should have access to a peer level network in the relevant sectors. Should have knowledge and understanding of industry/ market trends (domestic and international), policies (including import and export related, shipping, warehousing, multimodal transport), best practices, product and service offerings and competition, technology adoption levels in the sector. Regulatory framework – should possess an understanding of the regulatory frameworks (laws, Acts, government policies, rules, regulations) in the space in India and countries actively engaged in this sector.
Broad Job Description	<p>Sector Leadership</p> <ul style="list-style-type: none"> Prepare the vision for industrial; and industrial infrastructure development in TN in the given sectors. Translate the vision to action: Project manage the roll out of the sector development plan through GUIDANCE, SIPCOT and others. Function as a nodal support for all the development in TN in the given sector (Private and Public). Provide a practical / hands-on view point to the GoTN on the sector – could span across policy, regulation, emerging trends, ecosystems, best practices, and state priority development. <p>Sector Engagement</p> <ul style="list-style-type: none"> Continuously engage with the industry so as to be on top of selected sectors, their changing trends, sub-businesses so as to orchestrate

Associate Vice President, Logistics

industrial development.

- Network effectively in the relevant sector, participate in national and international forums and create awareness about TIDCO, and create a 'recall' about TIDCO for matters concerning the sector.
- Engage with national and international service providers, academicians, technology experts, regulatory experts, start-ups in the sector whose knowledge, experience and services can be leveraged upon on a need basis.

Business Investments

- Scan the market to identify niche opportunities in the sector, and bring several such opportunities on an on-going basis to TIDCO for evaluation and investment.
- Carry out techno-economic feasibility studies of potential businesses; analyse the financial, and business risks; examine working capital cycles, revenue and cost structures; provide inputs to make an informed go/ no – go decision for TIDCO.
- Identify through engagement with sector partners the opportunities for setting up R&D infrastructure, encouraging the right kind of Start-ups, CoEs and shared facilities.

Enabling Ecosystems

- Create Ecosystems: Identify MSMEs and start-ups that can feed into / benefit from the ecosystems that are being created. For this, work with the MSME department to network through associations.
- Develop talent development plans (in UG, PG, Diploma, ITI) to align with the vision/ strategy that is being rolled out by TIDCO.
- Project manage the roll out of industrial and social infrastructure and liaison with other departments or create a subsidiary for infrastructure creation.
- Should be able to articulate a point of view in one or more core aspects of the sector - identifying emerging technology, demand and supply ecosystem, adoption of technology by target group and converting into a business/ commercial venture.

Sr. Associate, Logistics	
Position	<ul style="list-style-type: none"> • Sr. Associate, Logistics
Location	<ul style="list-style-type: none"> • Chennai
Minimum age	<ul style="list-style-type: none"> • 28 years
Qualification	<ul style="list-style-type: none"> • Graduate in any field; Logistics/ Logistics and Supply Chain Management/ Supply Chain Management/ Logistics and Shipping/ Economics/ Transport/ Engineering or Technology preferred. • Certification/ professional course in logistics and supply chain management will be preferred. • Masters/ Post graduate in management/ business administration from a reputed institute will be an added advantage. • Proficiency in spreadsheets, business modelling, and financial analysis preferred.
Preferred experience (Note: <i>Relevant sector</i> shall mean Logistics)	<p>Minimum 5 years of overall experience in the following areas:</p> <ul style="list-style-type: none"> • Hands on experience in developing consulting reports, carrying out market studies, analysing historical financial data, developing projections for businesses/ companies, evaluating investment options. • Should have exposure to common frameworks and templates for business analysis. • Awareness of advances in the relevant sector (e.g. multimodal transport, application of internet of things (IoT), blockchain in logistics, omnichannel shipping, RFID in logistics etc.) preferred. • Exposure to industry/ market trends (domestic and international), policies (including import and export related, shipping, warehousing, multimodal transport), best practices, product and service offerings and competition, technology adoption levels in the sector preferred.
Broad Job Description	<ul style="list-style-type: none"> • Collate necessary data, analyse and develop detailed project reports for perusal by TIDCO's Strategy & Business Evaluation team and Board. • Understand the different types of risks such as sectoral risks, market risks and incorporate them into the models. • Assist the VP and Associate VP in coordinating business/ networking opportunities/ events; in development of sector strategies and plans; sector projects; in liaison with consultants/ contractors/ departments; follow ups. • Assist the VP and Associate VP in managing relations within the ecosystem (national and international vendors, buyers, service providers, technology, finance, regulatory experts, startups) through continued communication.